FULTON COUNTY, GEORGIA

November 2016 FINANCIAL RESULTS
Unaudited, Cash Basis



The Board of Commissioners and County Manager have categorized County efforts into six strategic areas. These priority areas are dedicated to achieving the major goals for Fulton County Government. The Office of Strategy and Performance Management oversees establishment of key performance measures for these areas to ensure our performance is continually striving upward.

All People are Safe

Fulton residents expect to be safe at home and work in their communities. This goal includes the justice system – from courts to jails to process cases in a fair and timely manner. These efforts also require Police and Fire rescue services in unincorporated areas to be efficient and effective, and community focused

All People are Healthy

Creating a healthy community depends on three key factors. Healthy behaviours, the availability and quality of health care, and the environment in which we live all contribute to a healthy population. This goal includes efforts by the County's health department, various agreements under federal and state grants for heath care, our subsidy to Grady Hospital, clean drinking water and sewerage treatment services, and quality of served food.

All People are Self-Sufficient

For most adults and families, self-sufficiency means being able to meet their basic needs without any public or private assistance.

Our Senior Citizen services and various human service programs all contribute to a safe space where the most vulnerable populations can receive the care and community support they need.

Priority Areas Continued

All People have Economic Opportunities

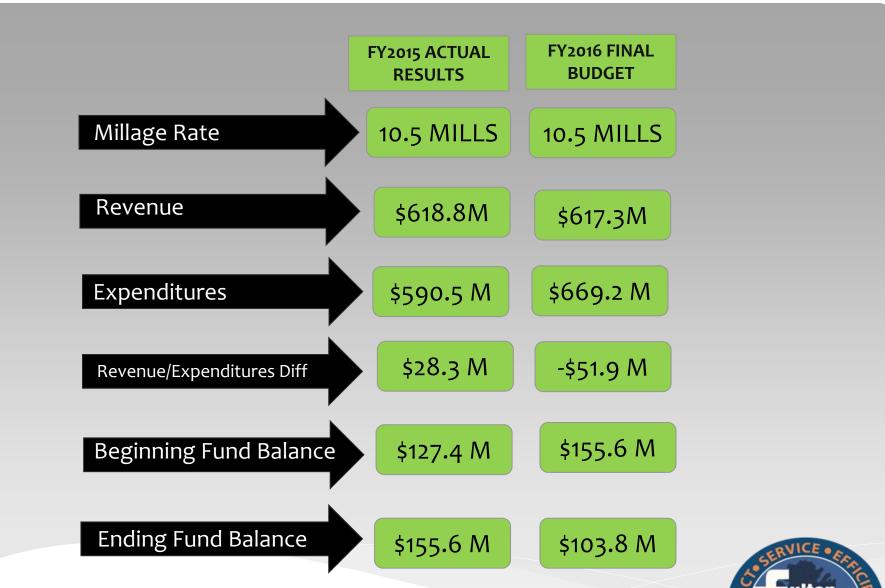
Fulton County plays an important role in creating the right environment to stimulate economic growth and develop an able workforce. Economic Development and transportation planning are devoted to fostering smart growth, while zoning, permitting, inspecting in unincorporated areas ensure planned growth in accordance with sound policies. Human services aimed to lifting economic opportunities throughout the County also increase the employable workforce

All People's Lives are Culturally and Recreationally Enriched

Arts and cultural organizations, libraries, parks, and recreational facilities have positive economic, social, and quality of life impacts on a community.

All People Trust Government is Efficient, Effective and Fiscally Sound

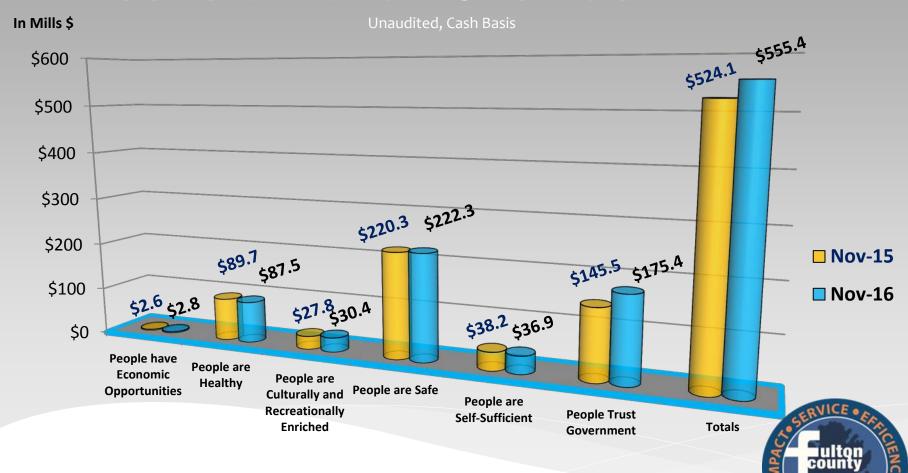
In order to deliver on the citizen-centric priorities above, Fulton County government must recruit and develop a competent, engaged workforce and maintain a collection of facilities, equipment and technology in a way that enables high performance. These services consist of supporting agencies and administration, along with payments on existing County obligations for growth and expansion.



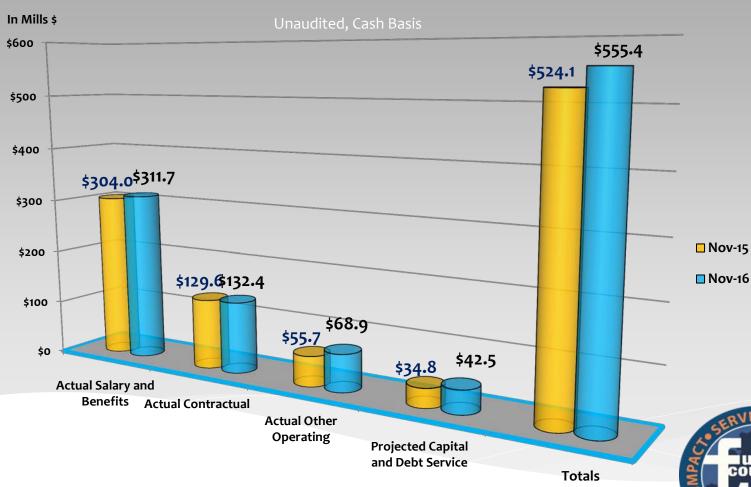
General Fund 2015 Actual Results vs. 2016 Budget



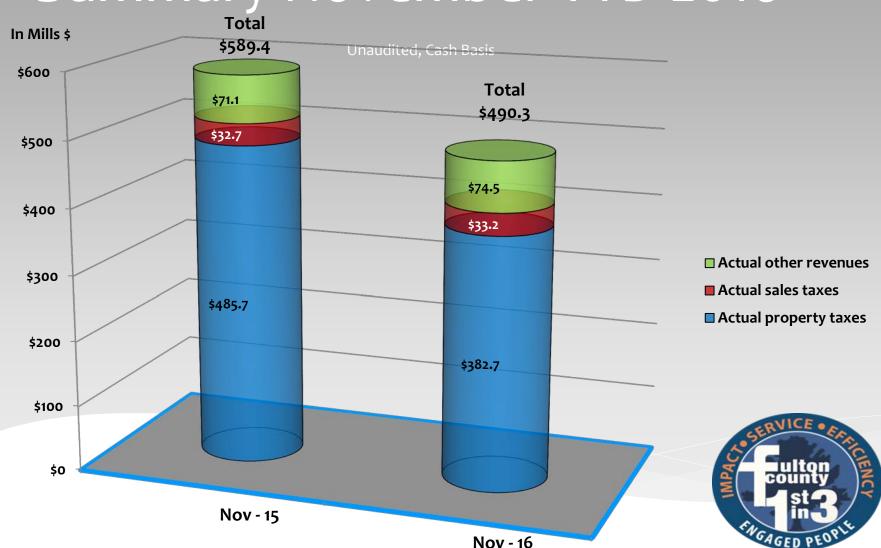
Actual Spending by Strategic Areas-General Fund November YTD



General Fund Expenditures November YTD 2016



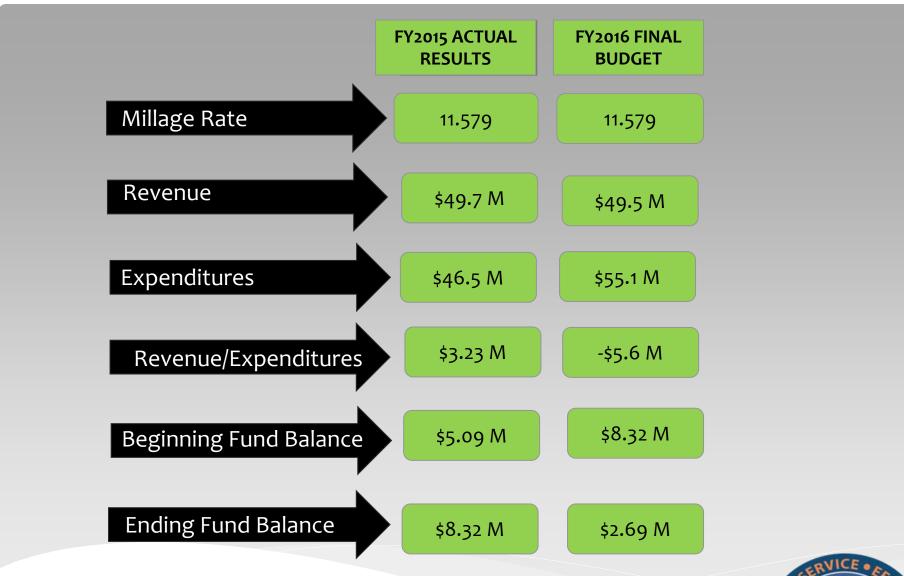
General Fund Revenue Summary November YTD 2016



General Fund Revenue Discussion November2016

Total General Fund revenue collections as of the end of November 2016 were lower than November 2015 by approximately \$99 million. This is the result of property tax billing delays in 2016. Collections are expected to normalize in December of 2016. Sales tax revenues were virtually consistent with last year's collection rate for the same period. Other categories, including environmental and outpatient medical fees are higher by \$4.4 million than 2015 collection as of the end of November.



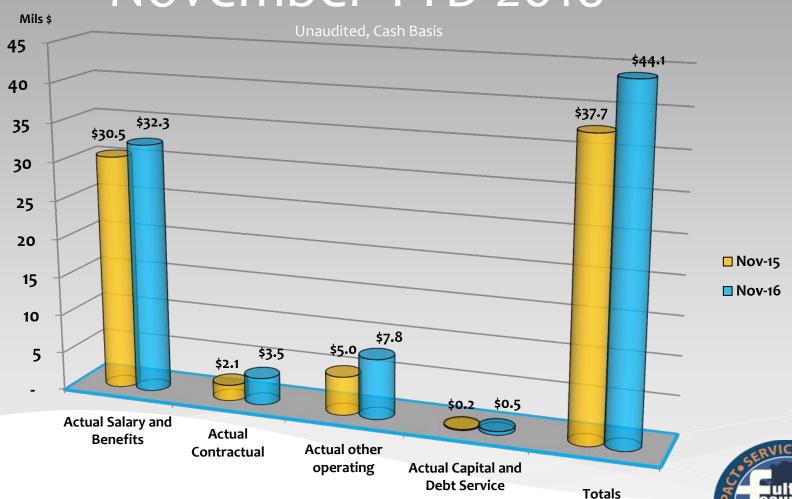


South Fulton 2015 Actual Results vs. 2016 Budget



South Fulton Strategic Spending November YTD 2016 In Mils \$ \$45 Unaudited, Cash Basis \$44.1 \$40 \$35 \$37.7 \$30 \$29.6 \$25 \$25.7 \$20 \$15 ■ Nov-15 ■ Nov-16 \$10 \$2.1 \$2.4 \$5 \$1.1 \$1.3 \$3.3 \$4.1 \$6.7 \$5.5 \$0 People have **Economic** People are **Opportunities** Healthy People are **Culturally and People are Safe** Recreationally **People Trust Enriched** Government **Totals** GAGED PEO

South Fulton Expenditures November YTD 2016



Revenue Summary – South Fulton November YTD 2016

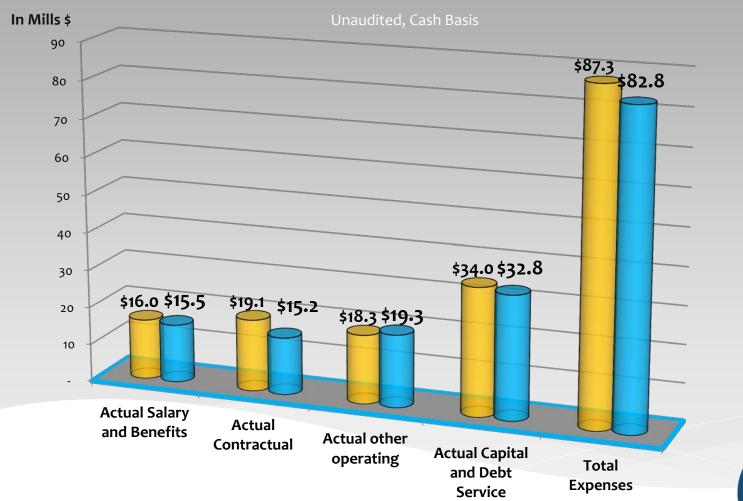


South Fulton Revenue Discussion November 2016

Revenues are down by approximately \$7 million dollars compared to the same period last year. This is the result of property tax billing delays in 2016. Collections are expected to normalize in December of 2016. Other variances in revenues consist mainly of higher other revenues, partially offset by lower licenses and permits revenue.



Water and Sewer Expenditures November YTD 2016



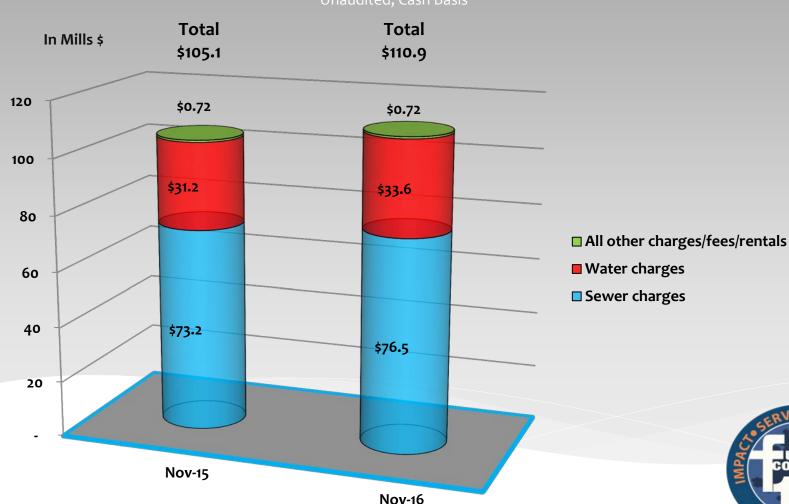


■ Nov-15

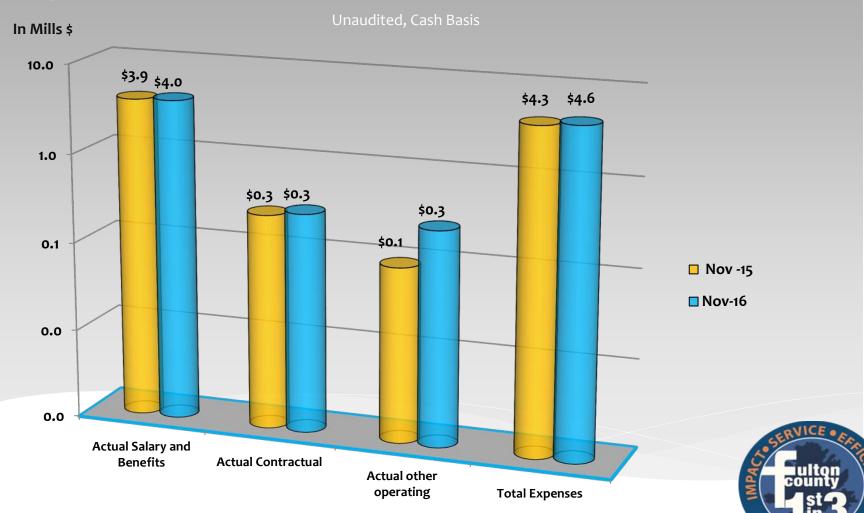
■ Nov-16

Water and Sewer Revenues November YTD 2016

Unaudited, Cash Basis



Emergency Services (E-911) Expenditures November YTD 2016



Emergency Services (E-911) Revenues November YTD 2016

Unaudited, Cash Basis

